

EXECUTIVE SUMMARY

Recommendation of \$500,000 or Less 19-059V – High School Co-enrolled Credit Recovery and Acceleration

Introduction

Responsible: Procurement & Warehousing Services (PWS)

This request is to approve the Agreement between Glynylon, Inc. and The School Board of Broward County, Florida (SBBC), for three (3) years, starting January 1, 2019 through January 31, 2022, and may be extended for two (2) additional one (1) year periods. This Agreement provides an opportunity for students to take courses for either credit recovery or grade forgiveness based on national and state content standards.

Goods/Services Description

Responsible: Office of School Performance and Accountability (OSPA)

The credit recovery program in the six (6) workforce schools is designed to provide alternative education to students who are not meeting success in the traditional school setting. The curriculum, instructional delivery, course pacing, and teaching methodology must be different than the students' current or previous school experience.

The Odysseyware program via Glynton Inc. provides a comprehensive and engaging online platform for students to meet their graduation requirements. Students will take courses for either initial credit or grade forgiveness. The program is available at the four (4) alternative high schools during the day and at the community schools at night for students who are recovering courses they failed at the traditional high school and for students seeking an adult high school diploma.

This new credit recovery platform replaces the former program used for the last four (4) years. Odysseyware courses are aligned with Florida Standards and provide the following features:

- Reduced cost for a comparable platform
- Expanded general education course offerings
- Multiple languages in text and voice over
- Career technical education courses at no additional cost
- Socio-emotional learning lessons for an added fee
- Increased security through complex randomization to maintain the integrity of the system
- Storage cloud that reduces excessive printing costs

The Odysseyware curriculum will be available to students enrolled at the four (4) alternative high schools (Dave Thomas, Henry D. Perry, Seagull, Whiddon Rogers). It will also be available at Community School North and Community School South for co-enrolled high school students who need to recover credits for courses they failed during the traditional school day. Adult students seeking a standard high school diploma will also use Odysseyware while enrolled in the two (2) community schools.

The contract presented is for a three (3) year period, with the ability to extend for two (2) additional one (1) year periods. In addition to the online curriculum, professional development for teachers is included for each year. The use of the program will consistently be monitored to ensure there are accountability and academic integrity for credits earned.

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Procurement Method
Responsible: PWS

The solicitation for this RFP ran from July 23, 2018 through August 24, 2018. Seven hundred and eighteen (718) vendors were notified, eleven (11) vendors downloaded the RFP, and four (4) proposals were received prior to bid opening. The evaluation committee meeting was held on September 4, 2018, and the committee demonstration meeting was held on September 11, 2018, consisting of four (4) members; and in accordance with the requirements of the RFP, Glynylon, Inc. is being recommended for award.

Financial Impact
Responsible: PWS and OSPA

The total spending authority requested is \$277,000 is detailed below and will be taken from Workforce Education District Reserve Budget.

Subscriptions:

Twelve (12) month multiple course enrollment subscription for 2,000 units @ \$25.00 each: \$50,000

Twelve (12) month multiple course enrollment subscription for 1,000 SEL units @ \$30.00 each: \$30,000

Total for Subscriptions: three (3) years X \$80,000 = \$240,000

Professional Development:

Year 1: Six (6) sessions of six (6) hours of in-person professional development \$2,500 each: \$15,000

Four (4) sessions of four (4) hours of in-person professional development @ \$1,500 each: \$6,000

Year 2: Two (2) sessions of six (6) hours of in-person professional development \$2,500 each: \$5,000

Two (2) sessions of four (4) hours of in-person professional development @ \$1,500 each: \$3,000

Year 3: Two (2) sessions of six (6) hours of in-person professional development \$2,500 each: \$5,000

Two (2) sessions of four (4) hours of in-person professional development @ \$1,500 each: \$3,000

Total Professional Development for three (3) years: \$37,000

Total Award Amount for Three (3) Years: \$277,000

The previous agreement was awarded to Apex Learning, Inc. from July 29, 2015 through December 31, 2018 with a total spending authority of \$657,375.

Estimated Savings

The contracted rate of the new Bid will save the District approximately fifty (50) percent for each license purchased as detailed below:

New Bid Price \$30 per license

Previous Bid Price \$63.75 per license

Savings \$33.75 per license